



GEORG-AUGUST-UNIVERSITÄT  
GÖTTINGEN



**LEUPHANA**  
UNIVERSITÄT LÜNEBURG

# **Development of a Model of Competencies Required for Sustainability among Apprentices in Business and Administration**

## **First Results from the Project KONWIKA**

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**Theoretical Framework and research questions**

**Methods, techniques, and data source**

**Results**

## Theoretical Framework and research questions

# The complex model „Sustainable Development“ and Education for a Sustainable Development



KONWIKA



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Sustainable Development

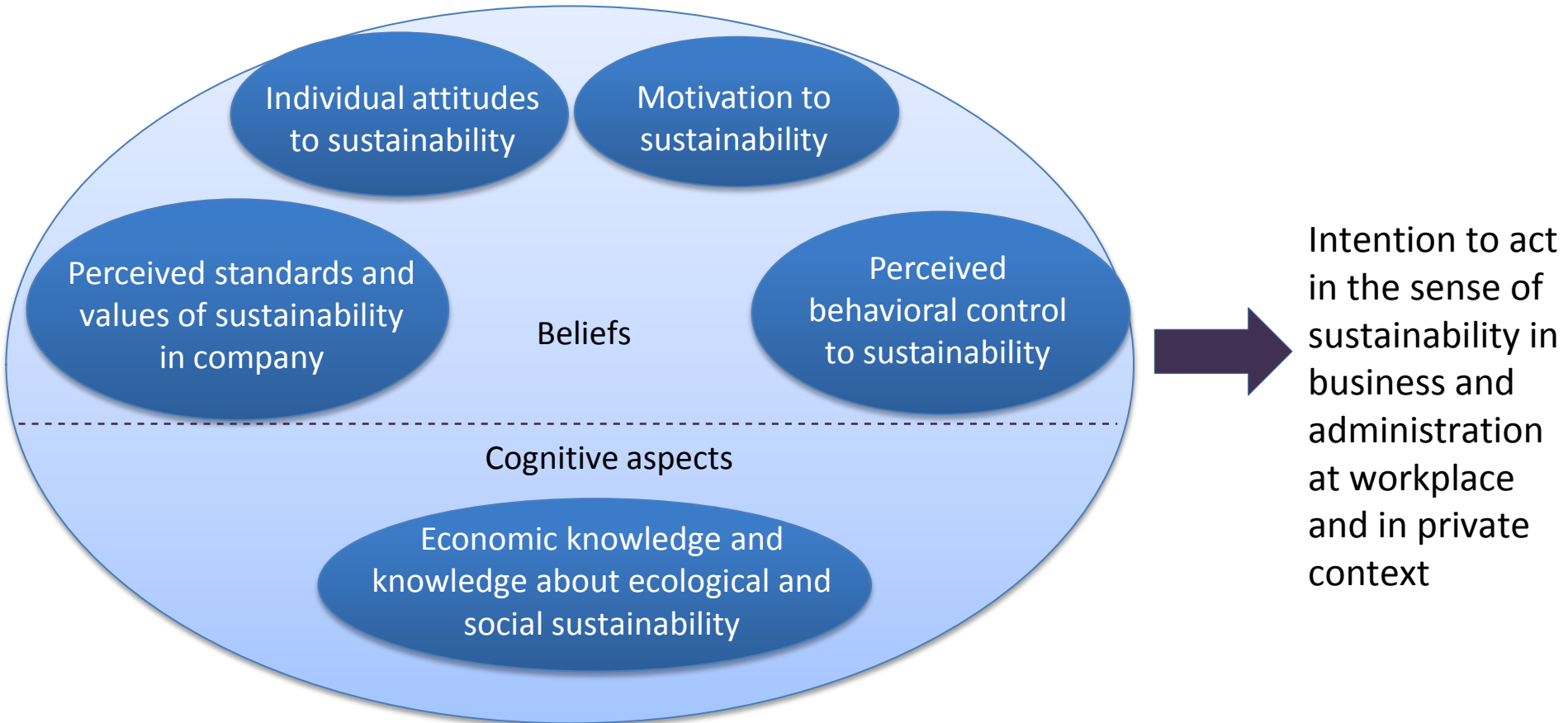


*Culturally-critical point of departure :*  
Intergenerational Justice; normative framework  
(e.g. Rio Conference, 1992)

## *Requests to the (business) education system by Education for Sustainable Development (ESD):*

- Chapter 36, Agenda 21: Education as significant basis for implementation sustainable development (United Nations, 1992).
- One of the normative concepts of ESD is the German concept of ‘Gestaltungskompetenz’: the ability to apply knowledge about sustainable development and recognize the problems involved in non-sustainable development (de Haan, 2008, P. 31).
- Only low priority of sustainability-related issues are given in the current curricula of VET, but increasing acceptance can be seen by modification of curricula and pilots projects in vocational school.

## Combination of tenets of Cognitive Psychology with Aijzen's Theory of Planned Behaviour (1985)



- In which working and business activities of apprentices in business and administration are aspects of sustainability highly relevant (domain modeling)?
- How can a competence model of sustainability for apprentices and clerks in business and administration be transferred into concrete empirical measurement procedures?
- Which structural relationships between individual beliefs, cognitive abilities and the intention to act in the sense of sustainability can be proved empirically in business and administration (as well as in the private context)?

## Methods, techniques, and data source

	freight forwarding and logistics services clerk
Subsample	387
Average / median age	22,6 / 22
Proportion of women	152 (39 %)
3. training year	216 (56 %)
Native language German	281 (73 %)
University entrance qualification	268 (69 %)

Specific fields of possible sustainable activities:

- Resource management
- Internal and external procurement processes
- Transport & logistics

**Period of the survey: July to September 2013**

- Survey in second and third training year
- At four vocational schools in Lower-Saxony, Hamburg, Berlin and North Rhine-Westphalia
- Paper and online based testing, depending on equipment of the school

## Situational Judgment Test (SJT):

**Your instructor asks you to recommend a ecological mode of transport. You should give a recommendation to the route Hamburg-south of Spain. On this route frozen vegetables for the frozen-food AG is transported regularly. The transport can take place via truck, plane, ship or train.**

- **One assumption is, that the truck is the primary mode of transport to reach other modes.**
- **In addition, all modes of transport are fully loaded.**

**Which mode of transport would you like to recommend?**

- a Truck for the whole transport
- b Combination of truck and plane
- c Combination of truck and und maritime ship
- d Combination of truck and und train

**Please justify your recommendation by at least two aspects!**



Methodical-Triangulativ analysis:  
content analysis (Mayring, 2010) &  
Partial-Credit (Masters, 1982)

# Scoring of the SJT

## Recommendation for a behavior

## Justification

Irrational/wrong recommendation  
final score : 0 points

Considering only one dimension:  
Only profit orientated  
or ecological/social dimension

Recommendation of a behavior,  
that consider both, profit  
orientation and the  
ecological/social dimension

No Idea/  
misconception,  
final score: 0 points

No Idea

Profit orientated rational  
or  
ecological/social rational  
final score : 1 point

Profit orientated rational  
and  
ecological/social rational  
final score : 2 points

prestructural

unistructural

multistructural

relational

extended abstract

Solo  
Taxonomy  
of Biggs  
und Collis  
(1982)

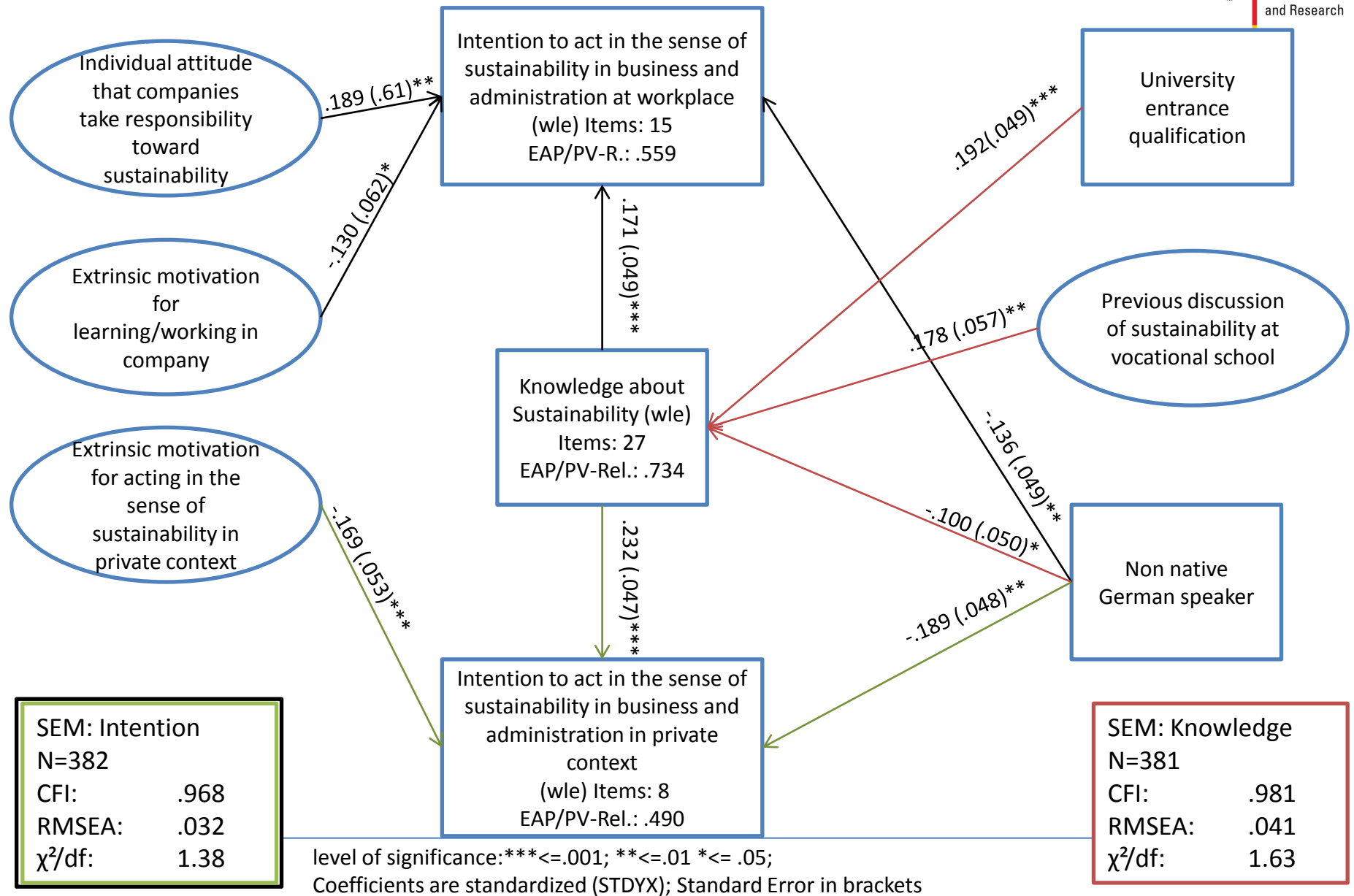
Completely science-  
based conception

# Constructs

	Constructs	Reliability	Items
SJT	<ol style="list-style-type: none"> <li>workplace</li> <li>private life</li> </ol>	<p>Multidimensional Rasch model:</p> <ol style="list-style-type: none"> <li>dimension (business context): EAP-PV-R.: .559;</li> <li>dimension (private context): EAP-PV-R.: .490;</li> </ol> <p>Latent correlation: .608; Item-Total-Cor.: <math>.25 \leq x \leq .55</math></p>	<p>N=15</p> <p>N=8</p>
Knowledge	Declarative knowledge	<p>EAP/PV-R.: .734</p> <p>Item-Total-Cor.: <math>.26 \leq x \leq .62</math></p>	N=27
Motivation: Learning/ working/ acting sustainable	<ol style="list-style-type: none"> <li>Intrinsic &amp; extrinsic motivation for learning/working at school and company as well as 2. acting sustainable (adoption of Prenzel et al., 1996)</li> </ol>	<ol style="list-style-type: none"> <li>Learning/working: <math>.673 \leq \alpha \leq .730</math></li> <li>Acting sustainable: <math>.799 \leq \alpha \leq .879</math></li> </ol>	N=3 per construct
Attitude	<ol style="list-style-type: none"> <li>Individual attitude that companies take responsibility toward sustainability &amp; 2. Individual general settings toward sustainability</li> </ol>	<ol style="list-style-type: none"> <li>Individual attitude that companies take responsibility toward sustainability : <math>\alpha = .633</math>; CFI=1.000; RMSEA=.000</li> <li>Individual general settings toward sustainability : <math>\alpha = .706</math>; CFI=.983; RMSEA=.086</li> </ol>	N=4 per construct
Subjective norm	<ul style="list-style-type: none"> <li>Ecology in company</li> <li>Social fair acting in company</li> <li>Buying certified organic and fair trade products</li> <li>Sustainable travelling</li> </ul>	<p><math>.604 \leq \alpha \leq .853</math>;</p> <p>Ecology in company (2 scales á 5 Items)</p> <p><math>.960 \leq \text{CFI} \leq .976</math> <math>.089 \leq \text{RMSEA} \leq .125</math></p>	<p>N=2-5</p> <p>Items per construct</p>
Perceived behavioral control	<p>Control-factors:</p> <ul style="list-style-type: none"> <li>In company: Money, information, time</li> <li>In private context: Money</li> </ul>	<p>In company: <math>.716 \leq \alpha \leq .786</math></p> <p>In company – time: CFI=.985; RMSEA=.073</p> <p>In private context: <math>\alpha = .729</math>; CFI=.981; RMSEA=.087</p>	<p>N=3/4</p> <p>Items per construct</p>
Previous knowledge	Previous discussion of sustainability at general education, vocational school and company	$.739 \leq \alpha \leq .873$ ; $.996 \leq \text{CFI} \leq 1.000$ ; $.000 \leq \text{RMSEA} \leq .046$	<p>N=4/5</p> <p>Items per construct</p>
Personal data:	sex, year of birth, nationality, country of birth, native language, language at home, books in parent house, educational resources, graduation		

## Results

# Results – Structural Equation Models



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